



# Analyzing Social Media Data: Cubes, DAGs, Hierarchical Correlations

*Umeshwar Dayal*

*Malu Castellanos, Chetan Gupta, Song Wang, Manolo Garcia-Solaco,  
Meichun Hsu, Ming Hao, Riddhiman Ghosh*

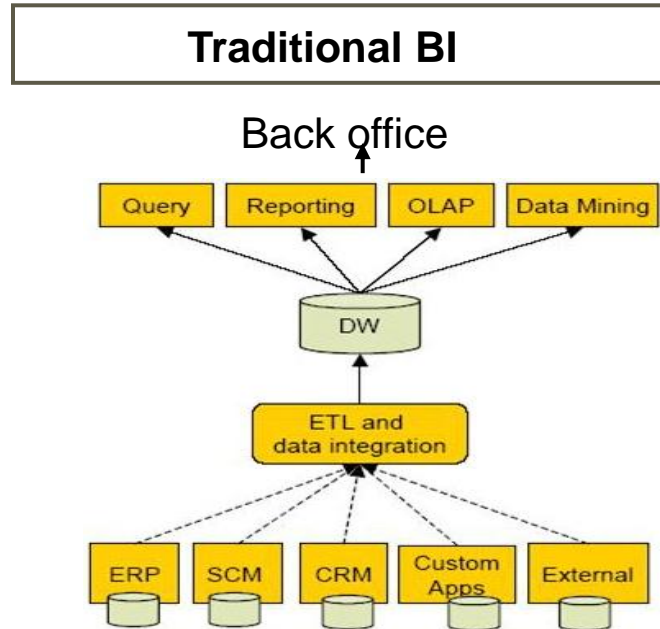
*HP Labs*

*Palo Alto, California, USA*

ER Conference, Florence, 17 October 2012

# Traditional Business Intelligence

Mainstream business intelligence (BI) has traditionally focused on **enterprise transactional data**, and is **batch oriented**, often with **long extract-transform-load latencies**...



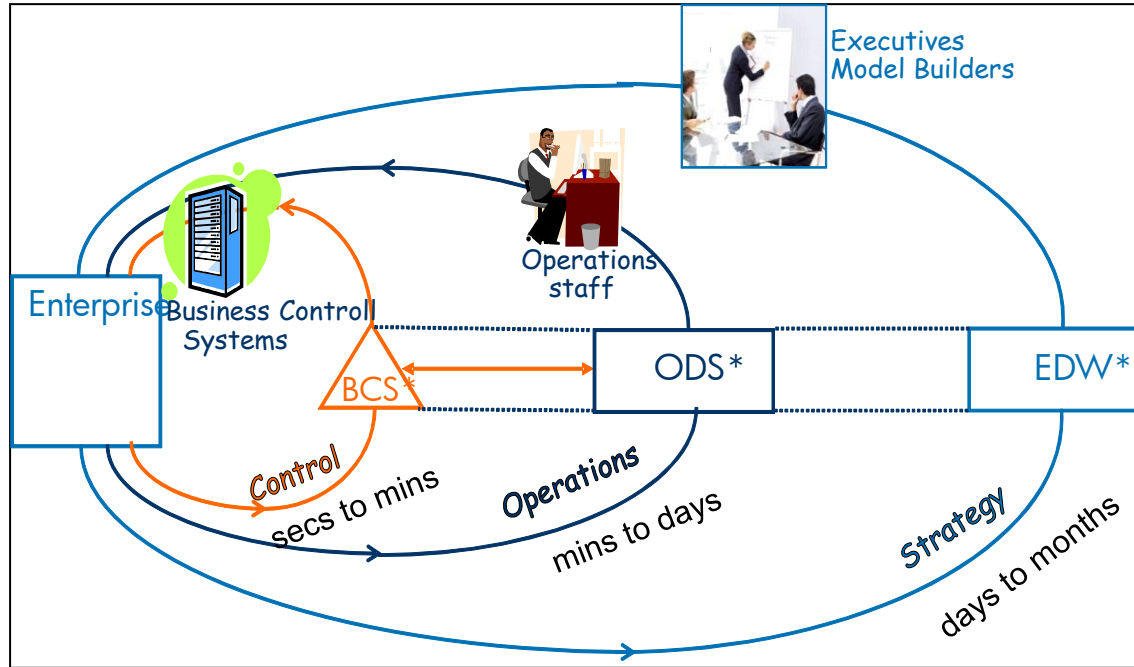
# Emergence of an inflection point...

**Sensors, mobile devices, real time events, web, and unstructured data** have the promise of transforming the way we manage our customers, resources, environments, health...

- Analytics over **big** data (“**Volume**”)
- Analytics over both stored and **streaming** data, and delivery of near real-time analytics wherever needed (“**Velocity**”)
- Analytics over both structured and **unstructured** data, and enterprise-internal and **open** Web / social media data (“**Variety**”)



# Decisions at *any* time scale



**Traditional  
Business  
Intelligence**

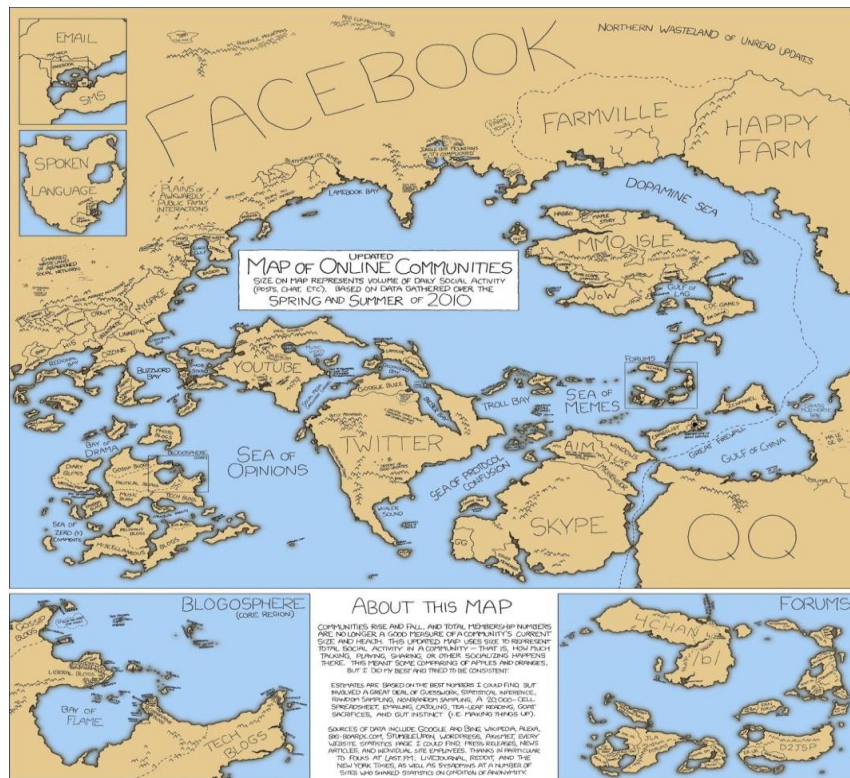
**Live  
Analytics**

# Social media data: unstructured textual data



# Complex New Social Landscape

- Over 500 Million users on Facebook and 170 Million on Twitter
- Facebook became bigger than Google in 2010 with 8.9% of all web traffic
- People spend over 700 billion minutes per month on Facebook
- Over 150 million active users currently accessing Facebook through their mobile devices
- Twitter generates 10% of global social media hits to websites
- Over 30 billion pieces of content (web links, news stories, blog posts, notes, photo albums, etc.) shared each month
- Over 50% of Twitter users follow brands!



# Humans as sensors: tapping social media for insights in real time

## Listen

What are consumers saying about products and services on blogs, reviews, twitter, Facebook,

## Understand

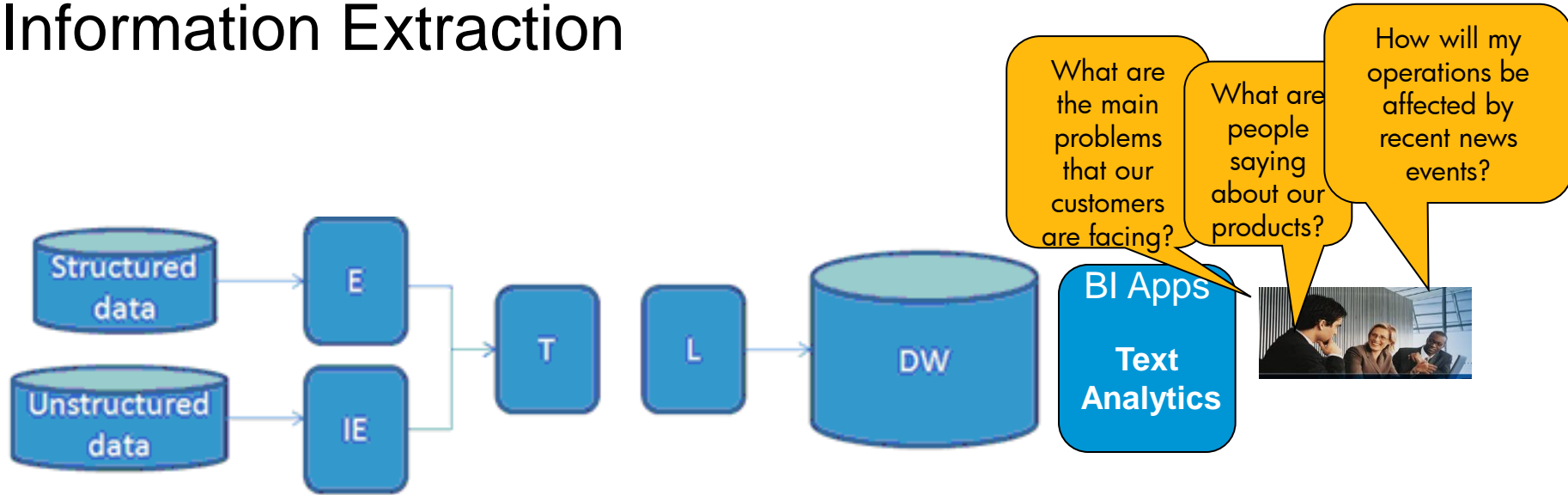
Text analytics and natural-language processing tools used to determine sentiment, opinions, intentions, and link it to business data

## Act

Modify business processes to react quickly to social media signals



# Fusing Unstructured Data into the BI Pipeline via Information Extraction



contracts,  
call logs,  
reviews,  
reports,  
comments,  
email, etc

Extract structured information from text

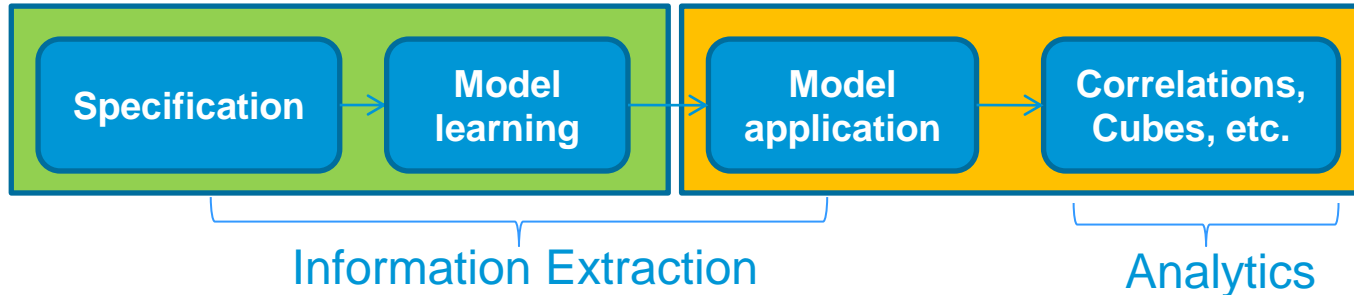
- Wrap information extraction algorithms inside operators
- Plug operators into the ETL pipeline
- Now, this data is available for querying, OLAP, reporting, analysis
- Stream processing to meet decision latency requirements



# Exploiting Unstructured Data – Overall Pipeline

## Two Phase Approach

- Offline Phase and domain specific
  - Specify entities, document categories
  - Model learning
- Online Phase
  - Classification and application of previously learned models
  - Analytics such as aggregation, querying, correlation



# Unstructured Textual Data

- Different kinds of textual data, e.g., news stories, reviews, forums, call records, ...
- Extract concepts from textual data: named entities, events, topics, attributes, ...
  - Each kind of data may require specialized information extraction techniques
- Extracted concepts typically form hierarchies
- Typically, there's metadata associated with the data: author, time, location, ...
- The metadata may also form hierarchies
- Data arrive at different rates: slow streams (stored data) versus fast streams
- Extract “measures” for analysis
  - Depend on the application, e.g., volume , sentiment scores, severity, popularity, ...
- We want to perform multidimensional analysis on the measures along the metadata dimensions and the concepts



# Analysis over Unstructured Textual Data

- Extract “measures” for analysis
  - Depend on the application, e.g., volume , sentiment polarity/score, severity, popularity, relevance, ...
- Associate measures with concepts and metadata
- We want to perform OLAP-style multidimensional analysis on the measures, e.g., aggregate sentiment for a product by time and geography
- We also want to do correlations, e.g., compare sentiments of “similar” concepts, detect events that “relate” to my business., ...
  
- We discuss two applications:
  - Sentiment Analysis: Use Sentiment Cube
  - Situational Awareness over Contracts: Use Contract Cube



# sentiment analysis



# Customer Intelligence: Sentiment Analysis

amazon.com Hello. Sign in to get personalized recommendations. New customer? Start here. FREE 2-Day Shipping on college essentials Sponsored by Canon Printers

Your Amazon.com Today's Deals Gifts & Wish Lists Gift Cards Your Account Help

Shop All Departments Search Electronics Cart Wish List

All Electronics Brands Bestsellers Audio & Home Theater Camera & Photo Car Electronics & GPS Cell Phones & Service Computers MP3 Players TV & Video Deals

### Customer Reviews

#### HP Deskjet F4280 All-in-One Printer, Scanner, Copier (CB556A)

121 Reviews Average Customer Review **★★★★☆** (121 customer reviews)

5 stars: (38)  
4 stars: (32)  
3 stars: (12)  
2 stars: (44)  
1 star: (25)

Share your thoughts with other customers [Create your own review](#)

Search Customer Reviews   Only search this product's reviews

#### The most helpful favorable review

115 of 118 people found the following review helpful:

**★★★★★ Printer HP F4280**  
We bought two of these to replace two HP PSC 1610's three wks ago - so far so good. The PSC's worked for us for 3-4 yrs and by now they both sounded too tired and ready to die.  
Ink cartridges: Buy the "XL" versions, stands for extra large I guess. Better price per page and less trips to the store.  
Installation: A breeze. For the ones who had problems:...  
[Read the full review](#)  
Published 13 months ago by George B.  
[See more 5 star, 4 star reviews](#)

#### The most helpful critical review

69 of 73 people found the following review helpful:

**★★★☆☆ Tech Support is Stumped**  
This All-in-One (AIO) was purchased for several reasons, the main one was compatibility with Windows Vista. All was fine for a short period until scanning in greyscale was attempted. There is a bug in the hp scanning software. The AIO will scan in greyscale if another application is used to "import" from the scanner. This issue has been escalated to an...  
[Read the full review](#)  
Published 13 months ago by Stevet  
[See more 3 star, 2 star, 1 star reviews](#)

< Previous | 1 2 ... 13 | Next >

Most Helpful First | Newest First

115 of 118 people found the following review helpful:  
**★★★★★ Printer HP F4280**, August 10, 2008  
By **George B.** (Brighton, MI USA) - [See all my reviews](#)  
We bought two of these to replace two HP PSC 1610's three wks ago - so far so good. The PSC's worked for us for 3-4 yrs and by now they both sounded too tired and ready to die.  
Ink cartridges: Buy the "XL" versions, stands for extra large I guess. Better price per page and less trips to the store.  
Installation: A breeze. For the ones who had problems: FOLLOW THE EXACT DIRECTIONS, not what YOU think is the right way :-| BTW, if I thought the installation of the PSC 1610 was long...this one is REALLY long. Was it an hour? Or it seems it was.  
The HP F4280 is a lot quieter than the PSC 1610 and reasonably fast. Except at the printing start: For some reason after you hit "Print" it takes 3-5 seconds of "Nothing is Happening". Can this silly problem be corrected? I ended up with some duplicate documents, but now I know better.  
Save ink and time: Set your default at "Fast Draft" - it makes a very respectable copy at that setting.

#### This product

**HP Deskjet F4280 All-in-One Printer, Scanner, Copier (CB556A)** by Hewlett-Packard  
[Click for pricing info](#)  
[Add to Cart](#) [Add to Wish List](#)  
39 used & new

#### Customers who viewed this item also viewed

**HP DeskJet F4480 Inkjet All-in-One Printer (CB745#B1)** by Hewlett-Packard  
**★★★★☆** (5)  
[Click for pricing info](#)  
24 used & new

**HP PhotoSmart C4480 All-in-One Printer (Q8388A)** by Hewlett-Packard  
**★★★★☆** (95)  
[Click for pricing info](#)  
79 used & new

**HP Photosmart C4680 All-in-one Printer (Q8418A#ABA)** by Hewlett-Packard  
**★★★★☆** (12)  
[Click for pricing info](#)  
52 used & new

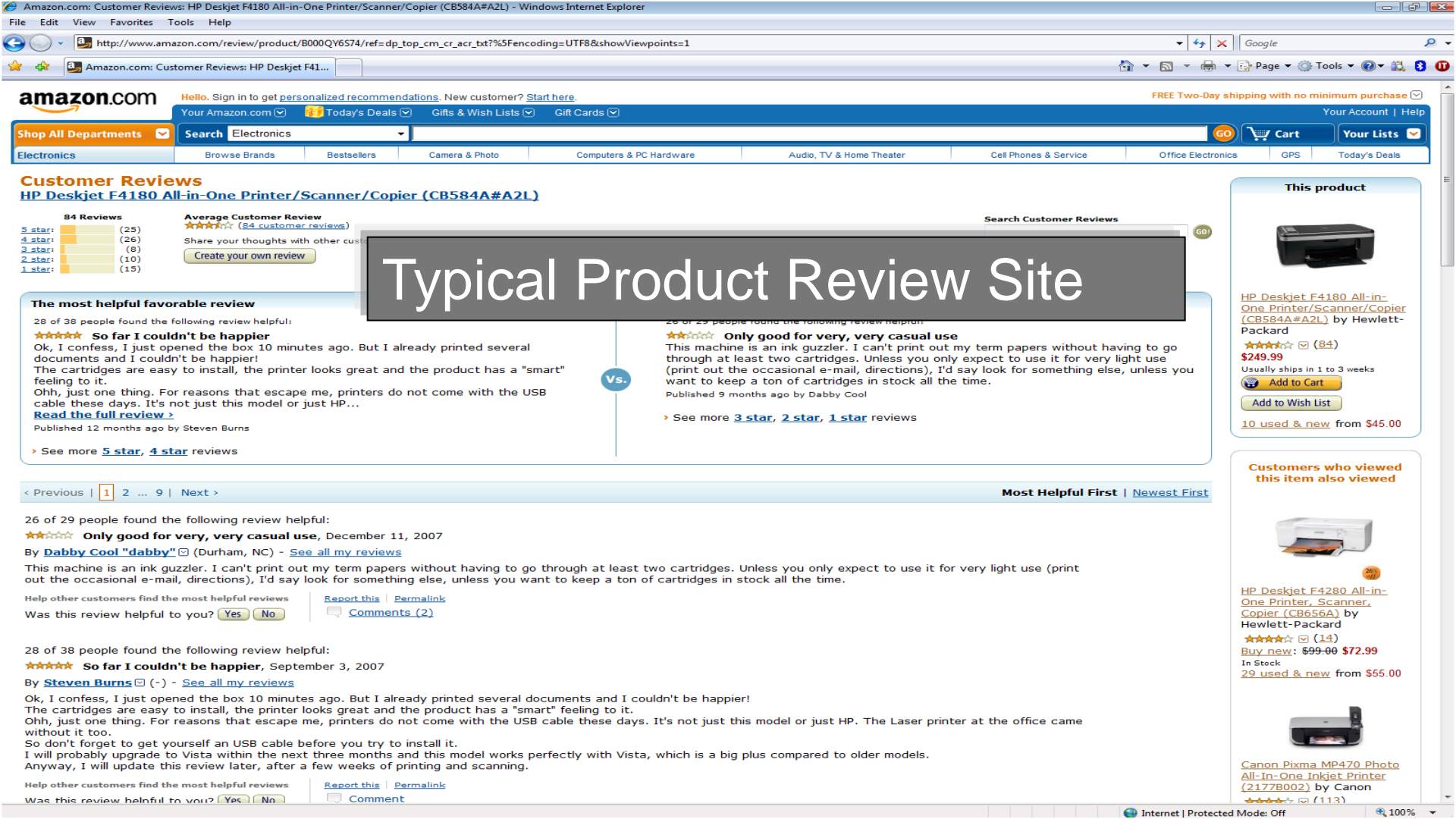
#### Accessories

**HP 60XL Black US Ink Cartridge (CC641WN)**

## Analysis questions:

- **Summary** of the customers' opinions on a specific product.
- What are the **most severe problems** of a product according to the customers' opinion?
- Are there **subgroups** of people with similar opinions?
- How do customers' opinions **change over time**?
- Who are the **key influencers**?
- How do opinions **spread through the social network**?
- Does the opinion **correlate** with some other data that we have?
- Can we use opinions to **predict** some business outcome?





amazon.com

Hello, Sign in to get personalized recommendations. New customer? [Start here.](#)

FREE Two-Day shipping with no minimum purchase

Shop All Departments

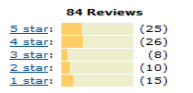
Search Electronics

GO Cart Your Lists

Electronics Browse Brands Bestsellers Camera & Photo Computers & PC Hardware Audio, TV & Home Theater Cell Phones & Service Office Electronics GPS Today's Deals

### Customer Reviews

#### HP Deskjet F4180 All-in-One Printer/Scanner/Copier (CB584A#A2L)



Average Customer Review  
★★★★☆ (84 customer reviews)  
Share your thoughts with other customers  
[Create your own review](#)

Search Customer Reviews

# Typical Product Review Site

#### The most helpful favorable review

28 of 38 people found the following review helpful:

★★★★★ **So far I couldn't be happier**  
Ok, I confess, I just opened the box 10 minutes ago. But I already printed several documents and I couldn't be happier!  
The cartridges are easy to install, the printer looks great and the product has a "smart" feeling to it.  
Ohh, just one thing. For reasons that escape me, printers do not come with the USB cable these days. It's not just this model or just HP...  
[Read the full review](#) >  
Published 12 months ago by Steven Burns

> See more [5 star](#), [4 star](#) reviews

vs.

26 of 29 people found the following review helpful:

★★★★★ **Only good for very, very casual use**  
This machine is an ink guzzler. I can't print out my term papers without having to go through at least two cartridges. Unless you only expect to use it for very light use (print out the occasional e-mail, directions), I'd say look for something else, unless you want to keep a ton of cartridges in stock all the time.  
Published 9 months ago by Dabby Cool

> See more [3 star](#), [2 star](#), [1 star](#) reviews

< Previous | 1 | 2 ... 9 | Next >

Most Helpful First | [Newest First](#)

26 of 29 people found the following review helpful:

★★★★★ **Only good for very, very casual use**, December 11, 2007  
By [Dabby Cool "dabby"](#) (Durham, NC) - [See all my reviews](#)  
This machine is an ink guzzler. I can't print out my term papers without having to go through at least two cartridges. Unless you only expect to use it for very light use (print out the occasional e-mail, directions), I'd say look for something else, unless you want to keep a ton of cartridges in stock all the time.

Help other customers find the most helpful reviews  
Was this review helpful to you?  Yes  No

[Report this](#) | [Permalink](#)  
 [Comments \(2\)](#)

28 of 38 people found the following review helpful:

★★★★★ **So far I couldn't be happier**, September 3, 2007  
By [Steven Burns](#) (-) - [See all my reviews](#)  
Ok, I confess, I just opened the box 10 minutes ago. But I already printed several documents and I couldn't be happier!  
The cartridges are easy to install, the printer looks great and the product has a "smart" feeling to it.  
Ohh, just one thing. For reasons that escape me, printers do not come with the USB cable these days. It's not just this model or just HP. The Laser printer at the office came without it too.  
So don't forget to get yourself an USB cable before you try to install it.  
I will probably upgrade to Vista within the next three months and this model works perfectly with Vista, which is a big plus compared to older models.  
Anyway, I will update this review later, after a few weeks of printing and scanning.

Help other customers find the most helpful reviews  
Was this review helpful to you?  Yes  No

[Report this](#) | [Permalink](#)  
 [Comment](#)

#### This product



HP Deskjet F4180 All-in-One Printer/Scanner/Copier (CB584A#A2L) by Hewlett-Packard

★★★★☆ (84)  
**\$249.99**  
Usually ships in 1 to 3 weeks

[Add to Cart](#)  
[Add to Wish List](#)

10 used & new from \$45.00

#### Customers who viewed this item also viewed



HP Deskjet F4280 All-in-One Printer, Scanner, Copier (CB656A) by Hewlett-Packard

★★★★☆ (14)  
**Buy new: \$99.00 \$72.99**  
In Stock  
29 used & new from \$55.00



Canon Pixma MP470 Photo All-In-One Inkjet Printer (2177B002) by Canon

★★★★☆ (113)

# Sentiment analysis

I feel obligated to counter the bad reviews.

This printer is just fine.

I don't know what people are complaining about regarding the software but it installed seamlessly and is intuitive in its operation.

Even though I am dissatisfied with the paper tray altogether I am happy that I bought this wonderful printer.

## Traditional Sentiment Analysis

Assign polarity (positive <-> negative) to complete review



# Attributed Sentiment Analysis

I feel obligated to counter the bad reviews.

This printer is just fine.

I don't know what people are complaining about regarding the software but it installed seamlessly and is intuitive in its operation.

Even though I am dissatisfied with the paper tray altogether I am happy that I bought this wonderful printer.

Attributes

## Sentiment Analysis

General exploration of text polarity (positive <-> negative)



## Attributed Sentiment Analysis



Product feature- or attribute-based analysis



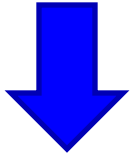
# Extract Concepts (Attributes) and Sentiment Measures

I feel obligated to counter the **bad** reviews.

This **printer** is just **fine**.

I don't know what people are **complaining** about regarding the **software** but it installed **seamlessly** and is **intuitive** in its operation.

Even though I am **dissatisfied** with the **paper tray** altogether I am **happy** that I bought this **wonderful printer**.

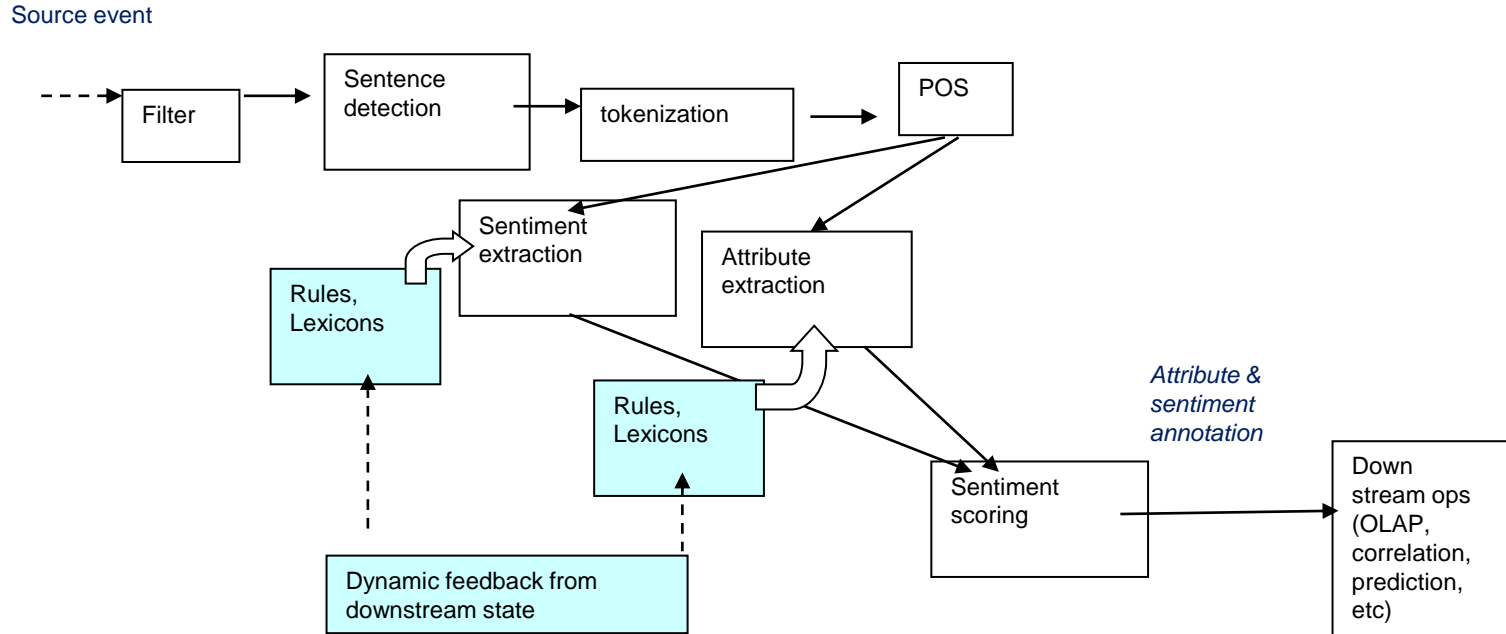


Attributes

Measures  

cartridge	paper tray	price	printer	scanner	software
0	-1	0	+1	0	+1

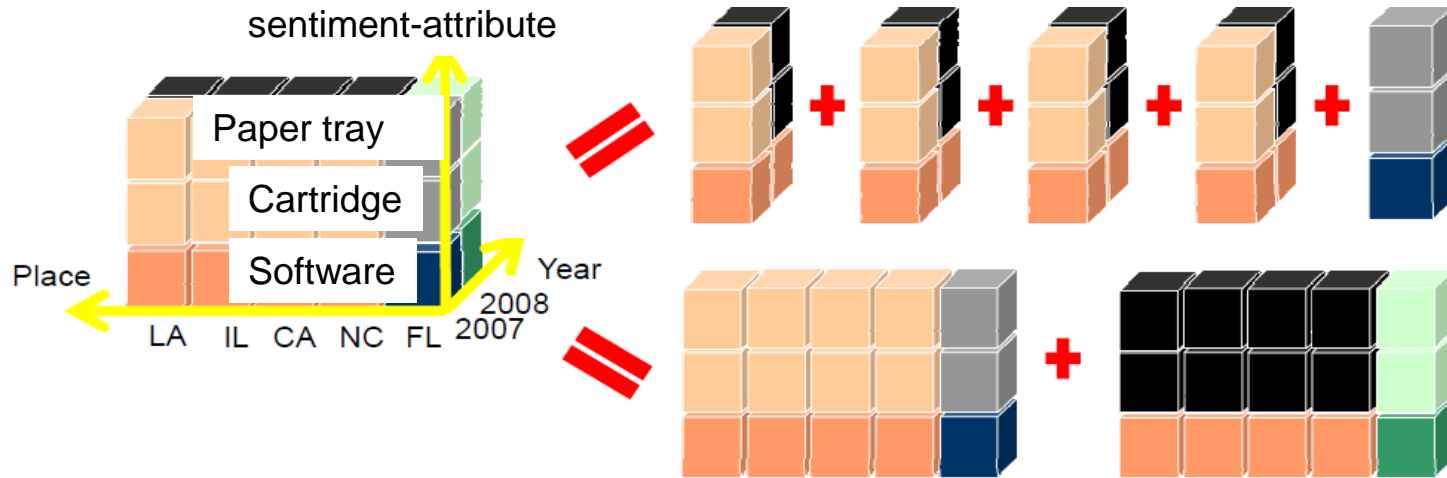
# Sentiment Analysis Pipeline



# Multi-Dimensional Sentiment Analysis

Attributes/Concepts As A Dimension For OLAP

Sentiment Score as Measure



# sentiment cube



# Analysis Exploiting Hierarchies over Extracted Data

## Sentiment Cube

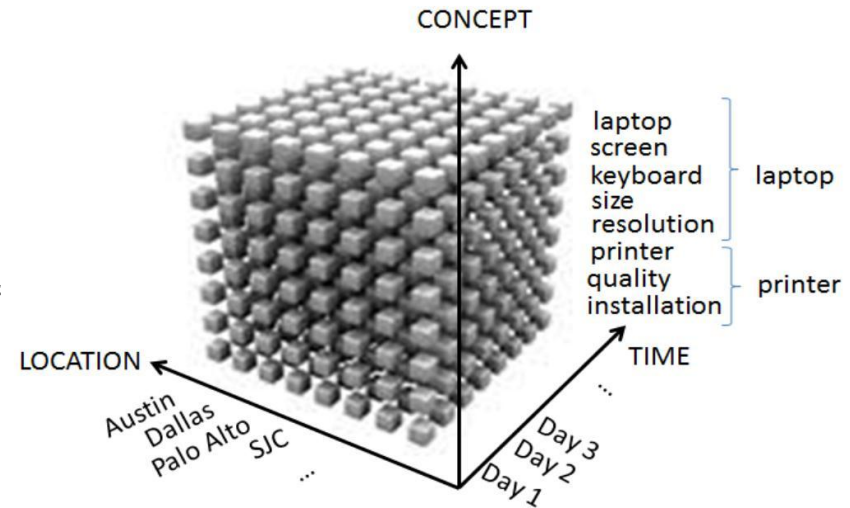
- Aggregate sentiment scores via OLAP-like operations
- Non-traditional hierarchies
- Extended semantics for rollup operations
- New operations



# Sentiment Cube

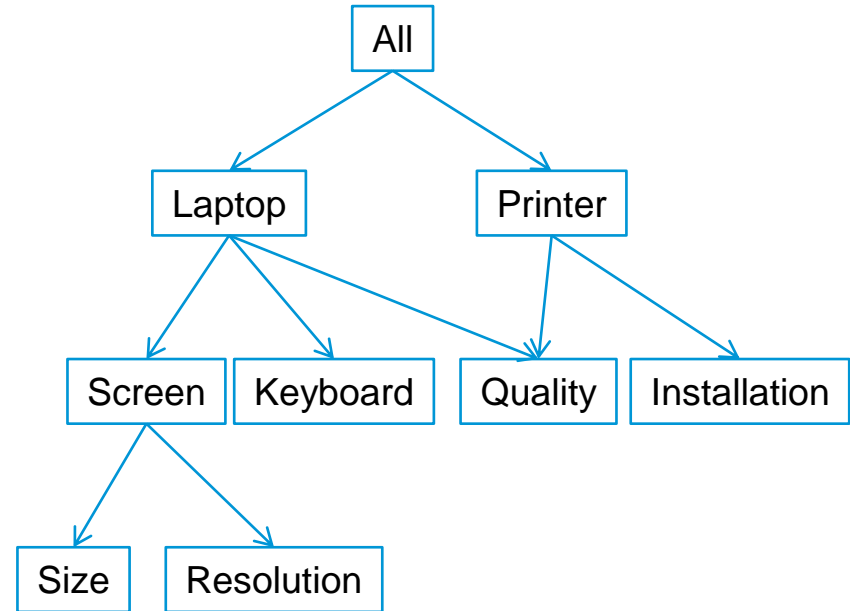
## OLAP analysis over sentiment scores

- Sentiment Table schema:
  - `< doc-id; {metadata-dimensions}; concept-dimension; sentiment-score >`
- OLAP like operations over metadata and concept dimensions
  - For example, get the average sentiment for a concept such as a “laptop” from location “X”
- Extend the scope of traditional operators to a subset of related concepts rather than just a single concept
  - Compare the sentiment score of a given HP laptop model with a given Apple model on “similar” features.
- Metadata dimensions are just “regular” dimensions, and the semantics of rollup and other OLAP operations carry over
- But ...



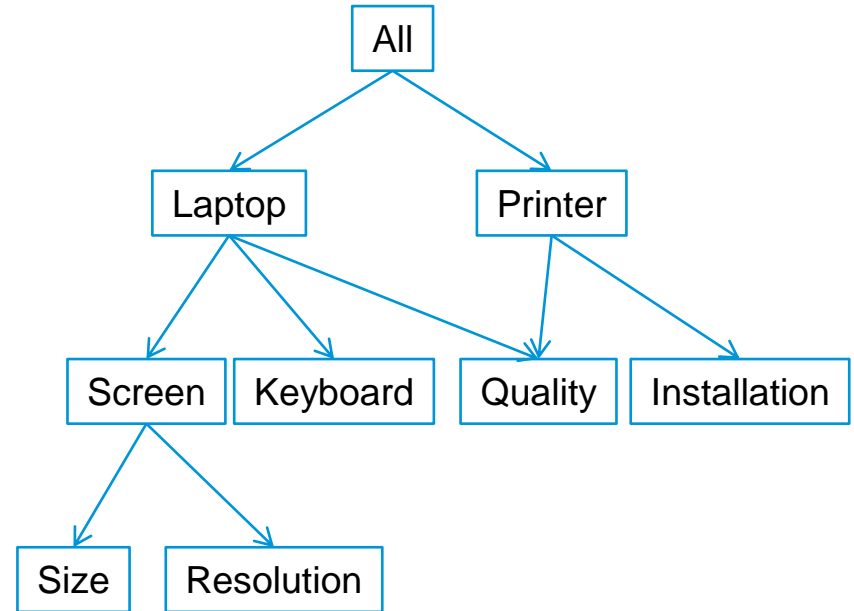
# Concept dimension is different from regular dimensions (1)

1. The hierarchy may contain root to leaf paths of different lengths.
  - Some OLAP systems insist on inserting dummy nodes to make all paths of equal length
  - Other systems support “ragged hierarchies”, but rollup operations are messy
2. Existence of “dangling tuples”:  
measure values associated with concepts that are not leaves.
  - Not supported by typical OLAP systems
  - Have to insert dummy children and additional fact tuples to associate the measure values



# Concept dimension is different from regular dimensions (2)

- No class labels: all concept instances are of the same class; identify levels by Level Number
  - Some OLAP systems support “parent-child hierarchies”, but operations are messy (have to resort to writing code).
- Hierarchy may be a DAG, not a strict tree
  - Some OLAP systems support multiple parents, but to satisfy the “summarization” property for rollup, have to assign all of the child’s measure to one parent, or allocate it in some way across the multiple child-parent relationships (have to write even more messy code).

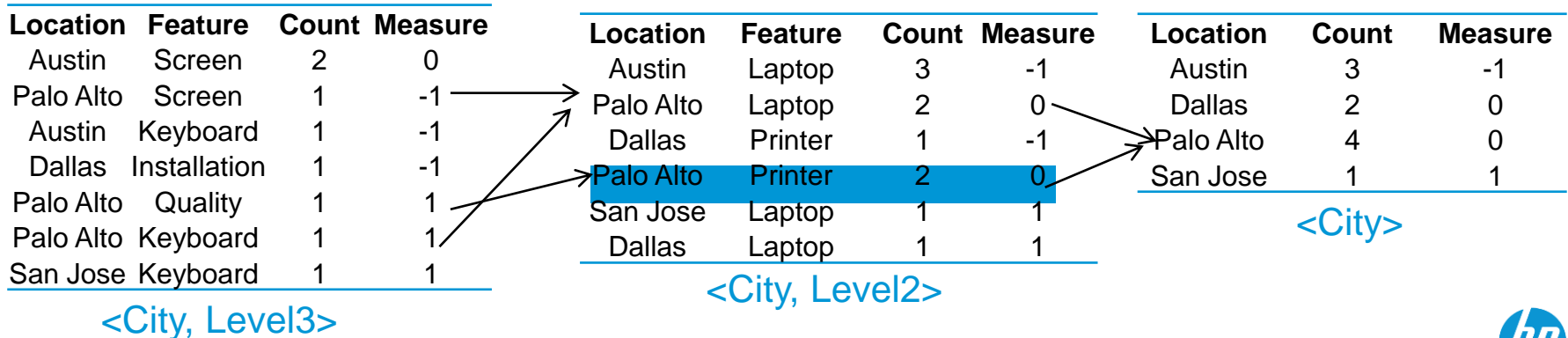




# Cube Construction & Roll Up Operations

## Differences from traditional roll ups for concept hierarchies

- The base cuboid is not the same as fact table.
- The results at the higher level cannot necessarily be obtained from lower level cuboids. For going up the hierarchy we need to check:
  - (i) If there are any leaf nodes at the higher level of abstraction (ii) the presence of dangling tuples.
- Similarly, for roll-up by removing a dimension



# For Level DAGs

- To obtain a correct answer for roll-up, we could:
  - Pre-compute all the paths from node  $u$  to the leaf nodes in the subtree rooted at  $u$
  - From these paths obtain the set of all the individual nodes.
- Cumbersome for large hierarchies. Alternatively:
  - The correct answer for a roll-up is given by the subtree that has the maximum number of nodes.
- If a roll-up is performed by removing dimensions other than the concept dimension, then same as previous slide.
- If the roll-up is performed by removing the concept dimension, then compute the cuboid as  $\langle \text{dim-levels}, \text{All} \rangle$



# New equivalence operators

Obtain new equivalence classes with new equivalence operators

## ➤ Upward path equality

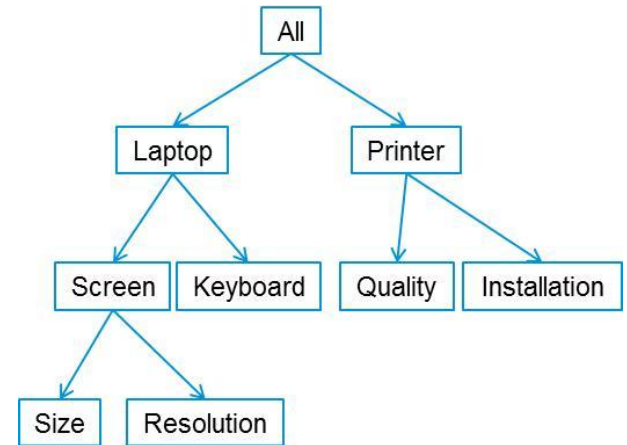
- Concept  $b$  is considered to be equivalent to concept  $a$ , if  $b$  is one of the  $k^{th}$  ancestors of  $a$ .

## ➤ Upward subtree equality

- Concept  $b$  is considered to be equivalent to concept  $a$ , if  $b$  exists in a subtree rooted at the  $k^{th}$  ancestor of  $a$

## ➤ Downward all-path equality

- Concept  $b$  is considered to be equivalent to concept  $a$ , if  $b$  is upto a  $k^{th}$  descendant of  $a$



# Rich set of queries can be expressed with these operators embedded in SQL

- Compute the average sentiment for concept “printer” from all attributes up to a certain depth:

use **downward all-path equality**

`SELECT avg(measure) FROM Table T1`

`WHERE “printer”  $\equiv_a^k$  T1.concept`

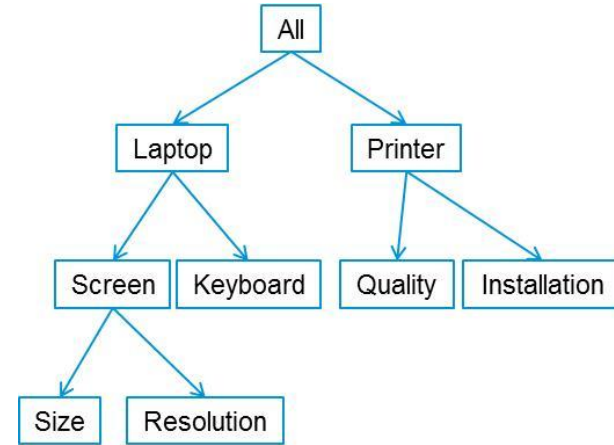
- Compare the sentiment of a particular concept with those of its ancestors up to to certain distance: use **upward path equality**

`WHERE “printer” = T1.concept AND T2.concept  $\equiv_p^k$  T1.concept`

- Compare the sentiment of a particular concept with those of concepts that share a common ancestor and are up to a specified depth: use **upward subtree equality**

`WHERE “printer” = T1.concept AND T2.concept  $\equiv_s^k$  T1.concept AND level(T2) <= level (T1)+1`

- The user does not need to know the concept hierarchy



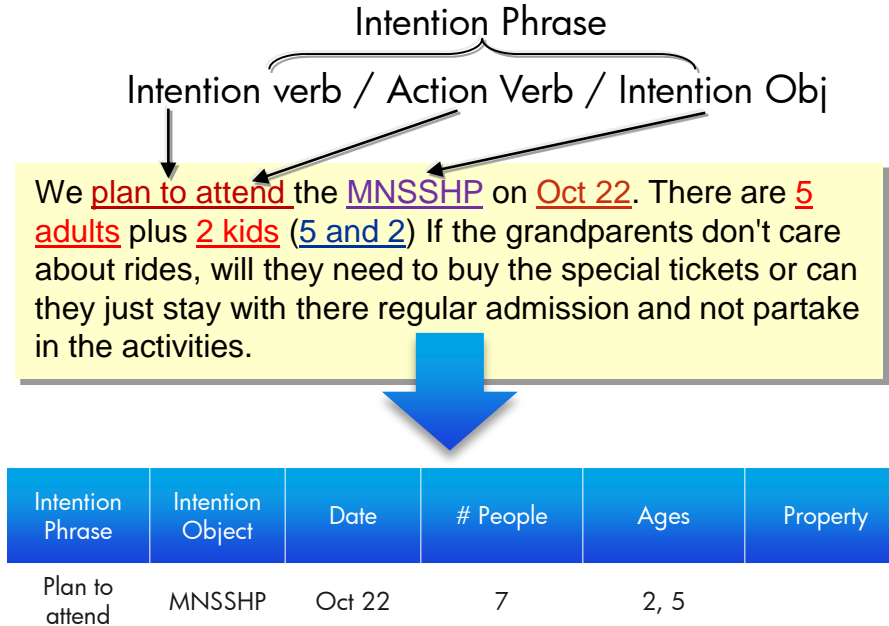
# beyond sentiment analysis



# Intention Capture & Understanding

Provide analysis and reports on customer intentions and future plans from multiple sources:

- Web forums and discussion groups (Disney Mom's Panel, Yahoo Answers, ...)
  - Mostly Q&A type forums with explicit or implicit intentions
- Automatically extract intention phrases and other information when available



# situational awareness for contracts



# Contract Situational Awareness

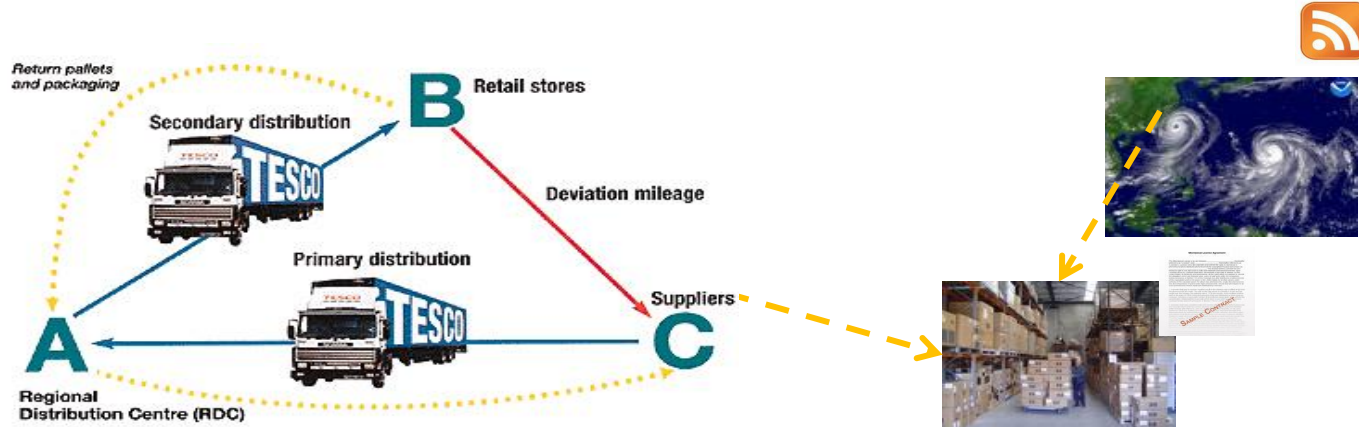
- An enterprise must be able to respond to events that might affect existing business partnerships
  - Political instability or natural disasters in a country: what contracts do we have with suppliers or distributors based in this country?
  - Significant fluctuations in currency values: what contracts do we have that are denominated in this currency?
  - Changes in commercial law: how does the change in commercial law affect our risk in each contract?
  - Mergers and acquisitions: what contracts do we have with the parties involved in the merger?
- Correlate information in stored repositories or slow streams (e.g., contracts) with information derived from fast moving streams (e.g., RSS news feeds)





# Example

A typhoon in the Pacific region where an enterprise has its main suppliers.



- Key capabilities:
- Extraction
- Correlation
- Near real-time



# Analysis Exploiting Hierarchies over Extracted Data

Situational awareness over contracts

- Two streams of unstructured data
- Traditional hierarchies
- Correlate two streams by “approximate joins”



# Situational Awareness Data Flow

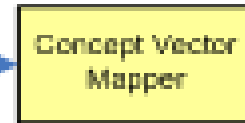
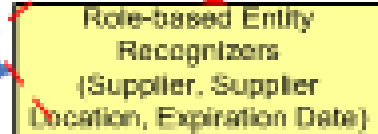
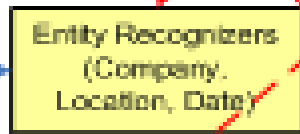
Offline Domain Knowledge Construction:



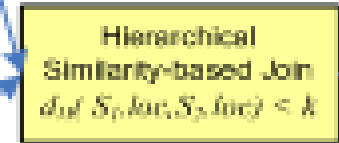
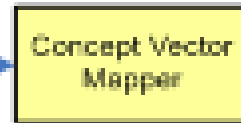
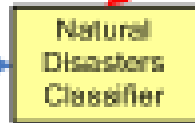
Logical Data Flow:



Contract Stream:  $S_1$

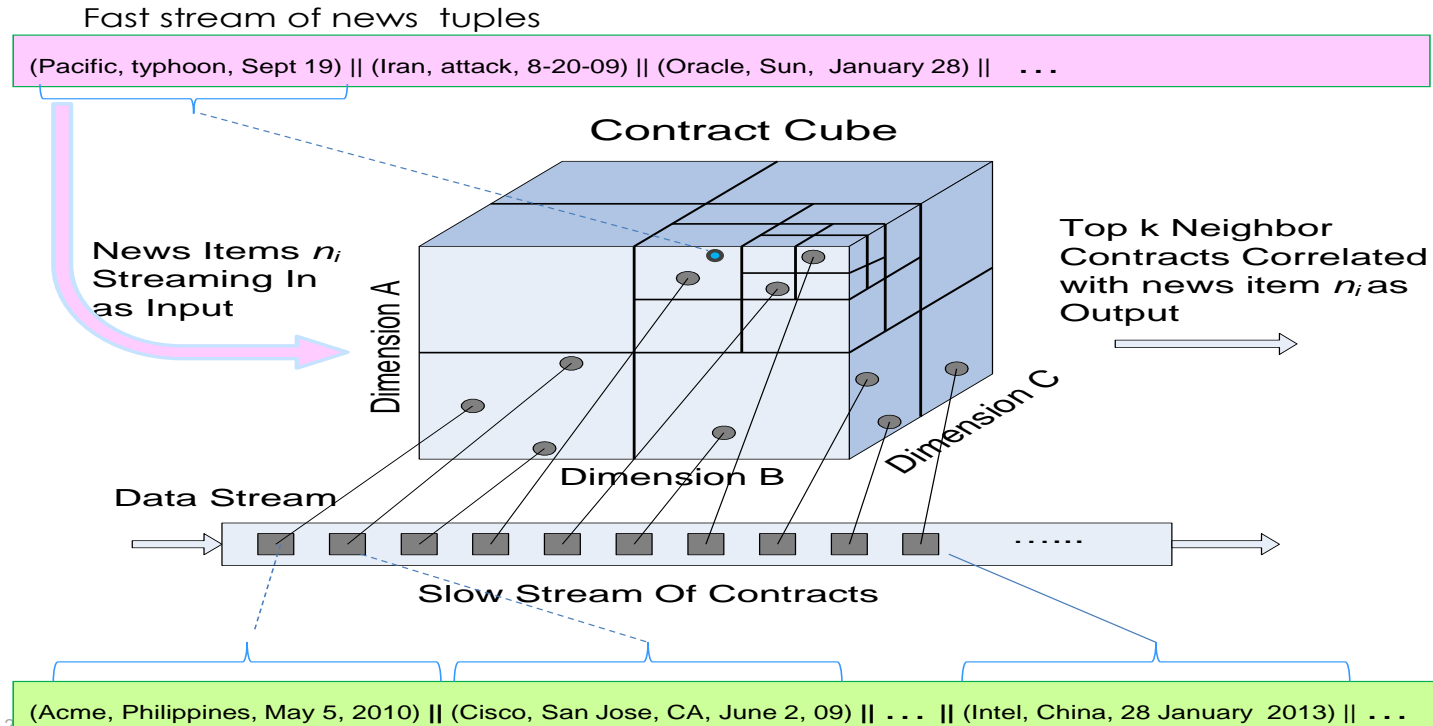


News Stream:  $S_2$



# Example

A typhoon in the Pacific region where an enterprise has its main suppliers.



# Correlation

- We formalize the situational awareness problem as one of correlating two streams,  $S_1$  and  $S_2$  (of unstructured data) arriving at different rates  $r_1$  and  $r_2$
- Performing correlation via an equi-join is overly restrictive.
- We need “approximate joins”
  - For example, while analyzing contracts, a natural disaster in a higher granularity location (e.g., a region) can affect contracts of suppliers located in cities in that region
  - *Select  $S_1.a, S_2.b$  From  $S_1, S_2$  Where  $d_c(S_1.c, S_2.c) < k$  And  $S_1.c = \text{“Pacific”}$ , And  $t_1 < S_1.timestamp < t_2$ , and  $t_3 < S_2.timestamp < t_4$*
- Introduce a new “concept-distance” operator
- **Need to figure out equivalence**



# Implementing hierarchical similarity joins on streams using HNTs

- Find correlation between streams of unstructured data
- Use of Hierarchical Neighborhood Trees (HNTs)
  - Data structures to compute similarity between categorical variables (i.e., extracted entities) in two streams
  - Hierarchical similarity-based join
  - Scale based neighborhood relationship
    - Measures the level in an HNT of the closest common ancestor between two entities
  - A set of HNTs forms a cube
    - Used to compute the similarity of contracts and interesting news articles
- Slow stream contracts are inserted in the contract cube
  - As a news item streams in, its neighbors (i.e., contracts that the news item affect) are found using the contract cube



# Operations Using HNTs

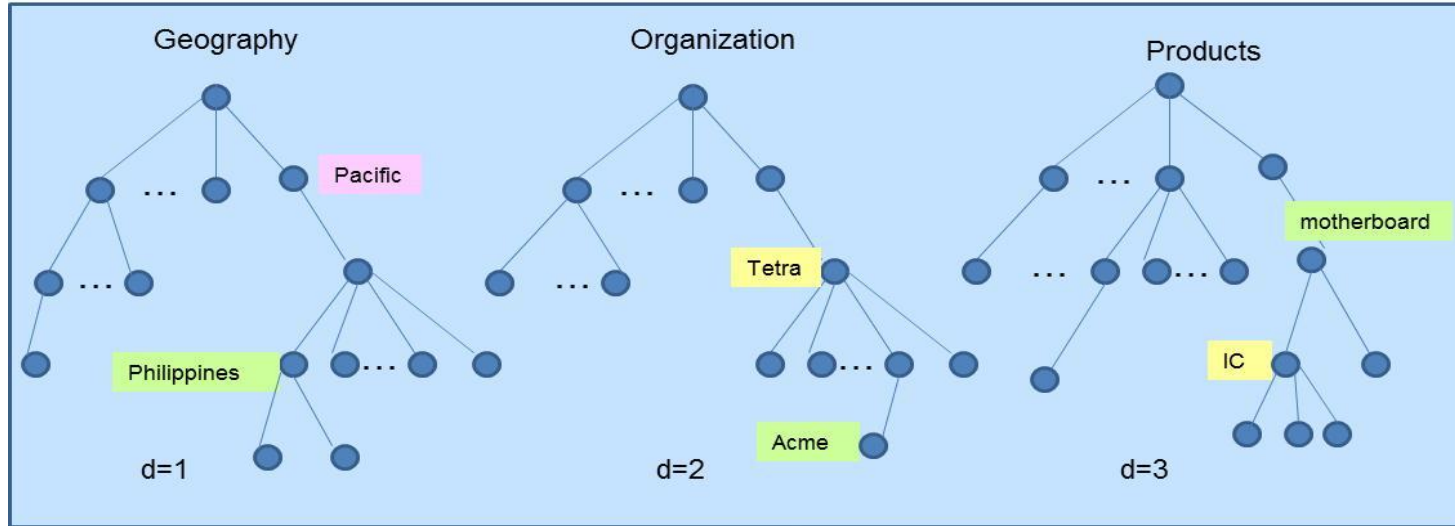
News article tuple  $i$

... || (Pacific, typhoon, Sept 8) || ...

News article tuple  $i$

... || (Tetra, fraud, integrated circuits) || ...

Contract Cube



... || (Acme, Philippines, peso, motherboard) || ...

Contract tuple  $k$

$$S_{i,k} = \prod_{j=1}^d s_{i,k,j}$$

# conclusion





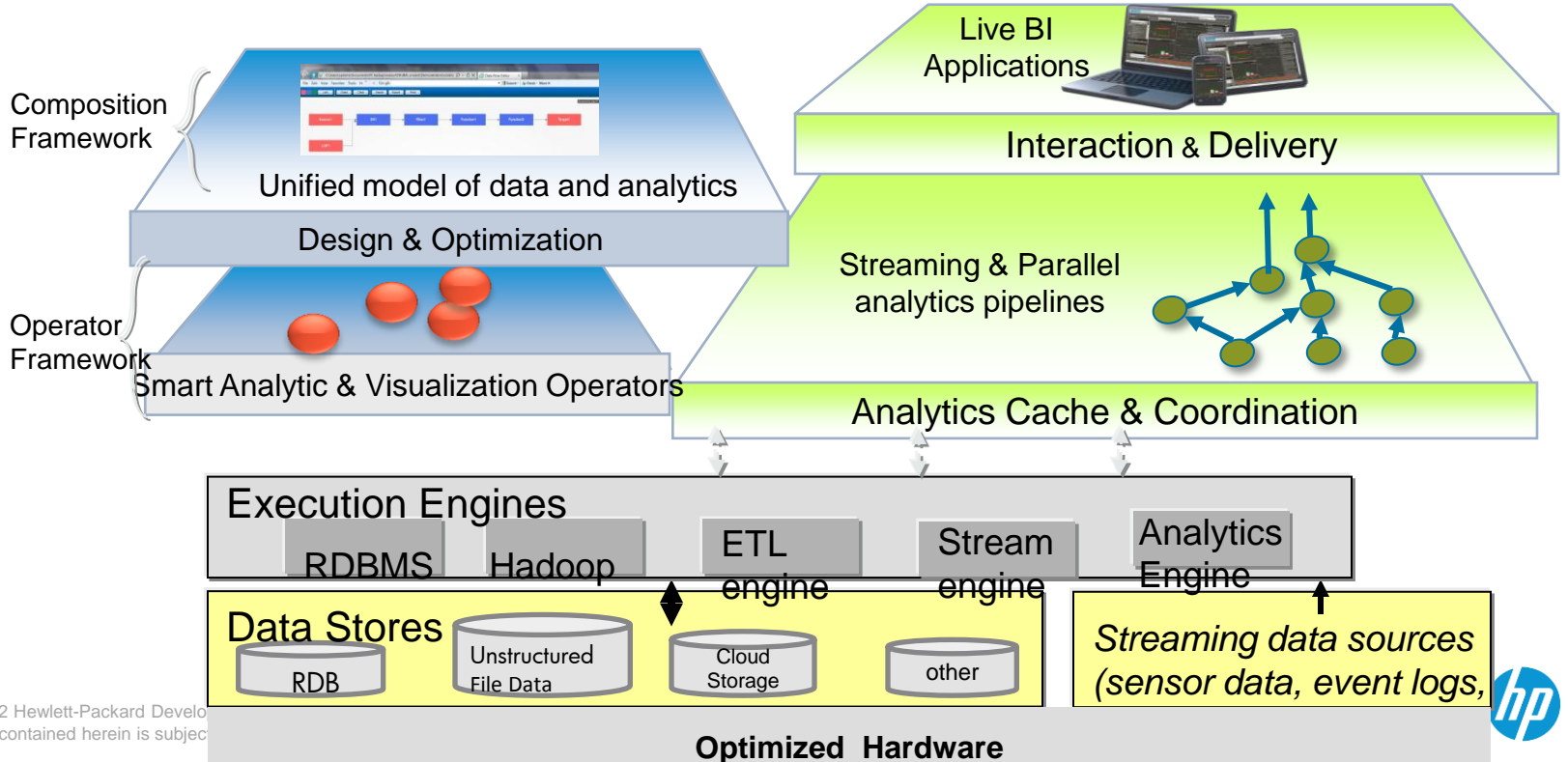
# Live Analytics Platform

Deep analytics and data management over massive multi-source streaming and stored data, across many time scales

Delivered as a Service

Runs in the cloud

Co-designed HW & SW



# Summary

- Integrate structured and unstructured, stored and streaming data into a common processing pipeline
- Use a combination of information extraction, multi-dimensional (OLAP-style) analysis over hierarchies, and downstream analytics (e.g., correlation)
- Defined extended semantics and operations on hierarchies
- Many challenges remain:
  - More accurate extraction algorithms
  - Additional semantics of concept hierarchies
  - Additional analytics tasks: concept and influence propagation, prediction
  - Optimization



# Thank You!

